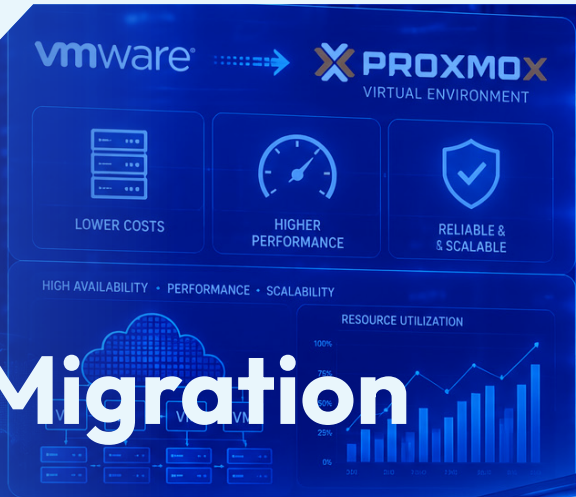


Case Brief

VMware to Proxmox Migration

Customer Case Study
Global Parcel Delivery Company



“REDUCING COSTS AND ENABLING OPERATIONAL AGILITY”

Customer Overview

INDUSTRY: Logistics

SIZE: 15,000+ UK employees

LOCATION: UK

OVERVIEW:

A logistics leader processing millions of parcels daily, reliant on a VMware estate to support business-critical applications.

The Challenge

The business faced several key pressures:

- ✓ Significant increase in VMware licensing costs impacting IT planned budget
- ✓ Need to scale systems rapidly during peak delivery periods
- ✓ Risk of operational disruption from major infrastructure changes
- ✓ Requirement to support continuous 24/7 operations



THE PRIORITY:

Reduce costs while maintaining performance and supporting growth.

The Solution

WTL delivered a business-aligned migration to Proxmox VE

- ✓ Migration strategy aligned to operational cycles and peak periods
- ✓ Phased transition to ensure uninterrupted service
- ✓ Removal of licensing overheads to improve cost predictability
- ✓ Infrastructure optimisation to support high-demand workloads

Implementation

Project duration: 14 weeks

APPROACH:

- ✓ Business impact and risk assessment
- ✓ Prioritisation of critical systems
- ✓ Migration aligned to business operations
- ✓ Continuous validation and performance assurance

KEY FOCUS: Ensuring no disruption to business systems.



Key Takeaways



COST SAVINGS

Huge reduction in licensing costs and support.



PERFORMANCE

Higher CPU/memory utilisation and faster VM boot times.



STORAGE EFFICIENCY

Fewer TBs used due to ZFS deduplication and LXC containers.



OPERATIONAL EFFICIENCY

Reduced backup windows, lower downtime and easier cluster expansion.



AGILITY

Faster deployment of new VMs and containers with simpler HA management.



We needed to reduce costs without jeopardising our operations. WTL delivered a seamless transition that supports our current demands and future growth.

- IT Director, UK & Ireland



Why WTL



Strong alignment of technology with business outcomes.



Proven experience in high-availability environments.



Flexible delivery tailored to operations.

For More Information on our Virtualisation Solutions and Services

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Established for over 35 years, WTL has been offering clients a broad range of solutions and services delivered on-premises and via managed services to meet their business transformation, performance and efficiency goals.